

**Brokerage Activity Report - Water Street Property, Ypsilanti**  
March, 2010

**Maintenance**

Listing Expiration: 6/14/10

Campaign Logic frequency 3rd week of each month

**Active Prospects / Transactions**

Lead Broker	Status	Prospect	Notes	Size
AI	2	Bravo Kilo	As of 3-01-10 - Negotiating the purchase agreement and the site lay out.	1 Acres
AI	2	Campus Crest	2-5-10: Put them in contact with Cap for funding. Sent us email that they are still interested and will work on getting the loan.	10.5 acres
SY	A	Carlo Co./ V.O.A. Senior Housing	As of 3-01-10, Reviewing the site.	3-5 acres
AI	A	Megellen / Aldi	As of 2-5-10 - Aldi is re-evaluating their market position and on hold for now. Continue to follow up.	
AI	A	American Campus Communities	Sent information and made intial contact. Following up for response	
AI	A	ampus Communities Inc	Sent information and made intial contact. Following up for response	
AI	A	American House	Sent information and made intial contact. Following up for response	
AI	A	American House / REDICO	Sent information and made intial contact. Following up for response	
AI	A	America's Kids	Sent information and made intial contact. Following up for response	
AI	A	Amurcon Corp.	Sent information and made intial contact. Following up for response	
AI	A	Archon Development	Sent information and made intial contact. Following up for response	
AI	A	ARCO Construction	Sent information and made intial contact. Following up for response	
AI	A	ATMF Corp	Sent information and made intial contact. Following up for response	
AI	A	AVIA by Lodgeworks	Sent information and made intial contact. Following up for response	
AI	A	Beaumont	Sent information and made intial contact. Following up for response	

Status Key: 1 - Lease/PA Executed; 2 - Negotiations; A - Prospect; B - Inquire; C - Dead

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	AI	A	Beztak Land Company	Sent information and made intial contact. Following up for response	
	AI	A	Blackrock, Inc.	Sent information and made intial contact. Following up for response	
	AI	A	Bleznak Associates	Sent information and made intial contact. Following up for response	
	AI	A	Brookdale / ClairBridge	Sent information and made intial contact. Following up for response	
	AI	A	Burton Katzman	Sent information and made intial contact. Following up for response	
	AI	A	Cambridge Investors	Sent information and made intial contact. Following up for response	
	AI	A	Campus Acquisitions	Sent information and made intial contact. Following up for response	
	AI	A	Campus Crest	Sent information and made intial contact. Following up for response	
	AI	A	Campus Suites LLC	Sent information and made intial contact. Following up for response	
	AI	A	CBRE Student Housing Group	Sent information and made intial contact. Following up for response	
	AI	A	Centrum Properties	Sent information and made intial contact. Following up for response	
	AI	A	Childtime	Sent information and made intial contact. Following up for response	
	AI	A	Choice Hotels International - Cambria Suites, Clarion, Comfort Inn, Comfort Suites, Econo Lodge, Main Stay Suites, Quality, Roadway Inn, Sleep Inn	Sent information and made intial contact. Following up for response	
	AI	A	Church Resource Network - Broker	Sent information and made intial contact. Following up for response	
	AI	A	Continential Properties	Sent information and made intial contact. Following up for response	
	AI	A	Detroit Medical Center	Sent information and made intial contact. Following up for response	

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AI	A	Don Casto	Sent information and made intial contact. Following up for response	
AI	A	EB Realty	Sent information and made intial contact. Following up for response	
AI	A	ECI Advisors	Sent information and made intial contact. Following up for response	
AI	A	Education Realty Trust	Sent information and made intial contact. Following up for response	
AI	A	Edwards Communities	Sent information and made intial contact. Following up for response	
AI	A	Edwards Student Housing (in Columbus, OH)	Sent information and made intial contact. Following up for response	
AI	A	Elmhaven / Associated Management	Sent information and made intial contact. Following up for response	
AI	A	Erickson Communities	Sent information and made intial contact. Following up for response	
AI	A	First Hospitality Group	Sent information and made intial contact. Following up for response	
AI	A	Forest City Development	Sent information and made intial contact. Following up for response	
AI	A	Formittable Group	Sent information and made intial contact. Following up for response	
AI	A	Fred Pearce Compmany	Sent information and made intial contact. Following up for response	
AI	A	GK Development	Sent information and made intial contact. Following up for response	
AI	A	Greystone Senior Living	Sent information and made intial contact. Following up for response	
AI	A	Henry Ford	Sent information and made intial contact. Following up for response	
AI	A	Heritage of Southfield / Park Place @ Heritage Village	Sent information and made intial contact. Following up for response	

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	AI	A	Hilton - Conrad Hotels, Doubletree Hotels, Embassy Suites, Garden Inn, Hampton Inn, Hilton, Hilton Garden Inn, Homewood Suites	Sent information and made initial contact. Following up for response	
	AI	A	Hotel Sierra by Lodgeworks	Sent information and made initial contact. Following up for response	
	AI	A	Hyatt - Grand Hyatt, Hyatt Place, Hyatt Regency, Hyatt Summerfield Suites, Park Hyatt	Sent information and made initial contact. Following up for response	
	AI	A	IBT Group	Sent information and made initial contact. Following up for response	
	AI	A	InterContinental Hotel Group - Candlewood Suites, Crowne Plaza, Holiday Inn, Holiday Inn express, Hotel Indigo, InterContinental, Staybridge Suites	Sent information and made initial contact. Following up for response	
	AI	A	Jarratt Architecture	Sent information and made initial contact. Following up for response	
	AI	A	Joseph Freed	Sent information and made initial contact. Following up for response	
	AI	A	Kaftan Enterprises	Sent information and made initial contact. Following up for response	
	AI	A	KinderCare	Sent information and made initial contact. Following up for response	
	AI	A	LNR (Owned by Cerberus)	Sent information and made initial contact. Following up for response	
	AI	A	Loft Properties	Sent information and made initial contact. Following up for response	
	AI	A	Marriott - Courtyard, Fairfield Inn, JW Marriott, Marriott Hotels & resorts, Renaissance Inn, Spring Hill Suites, The Ritz Carlton, Towne Place Suites	Sent information and made initial contact. Following up for response	
	AI	A	McLaren	Sent information and made initial contact. Following up for response	

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	AI	A	Miller Valentine Group	Sent information and made intial contact. Following up for response	
	AI	A	MKK Technologies, Inc.	Sent information and made intial contact. Following up for response	
	AI	A	National Heritage Academy	Sent information and made intial contact. Following up for response	
	AI	A	Oakwood	Sent information and made intial contact. Following up for response	
	AI	A	Oliver McMillan	Sent information and made intial contact. Following up for response	
	AI	A	Opus North	Sent information and made intial contact. Following up for response	
	AI	A	Palatine Capital Partners	Sent information and made intial contact. Following up for response	
	AI	A	Pannatoni Development	Sent information and made intial contact. Following up for response	
	AI	A	Pine Tree Commercial	Sent information and made intial contact. Following up for response	
	AI	A	Presbyterian Villages	Sent information and made intial contact. Following up for response	
	AI	A	Providence	Sent information and made intial contact. Following up for response	
	AI	A	Rainbow Rascals Child Care	Sent information and made intial contact. Following up for response	
	AI	A	Reenders	Sent information and made intial contact. Following up for response	
	AI	A	St. John	Sent information and made intial contact. Following up for response	
	AI	A	Starwood - aloft, The Element (Extended Stay), Sheraton, W Hotels, Westin	Sent information and made intial contact. Following up for response	
	AI	A	Sunrise Assisted Living	Sent information and made intial contact. Following up for response	
	AI	A	The Learning Experience	Sent information and made intial contact. Following up for response	
	AI	A	The Preiss Company	Sent information and made intial contact. Following up for response	

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	AI	A	The Preiss Company - Student Housing Dev (Charlotte, NC)	Sent information and made intial contact. Following up for response	
	AI	A	Tinelle Properties, LLC	Sent information and made intial contact. Following up for response	
	AI	A	Trinity Health System	Sent information and made intial contact. Following up for response	
	AI	A	Tutor Time	Sent information and made intial contact. Following up for response	
	AI	A	U of M Athletic Department	Sent information and made intial contact. Following up for response	
	AI	A	University of Michigan	Sent information and made intial contact. Following up for response	
	AI	A	University Trust	Sent information and made intial contact. Following up for response	
	AI	A	University Trust	Sent information and made intial contact. Following up for response	
	AI	A	Valiant Partners, LLC	Sent information and made intial contact. Following up for response	
	AI	A	Veterans of America	Sent information and made intial contact. Following up for response	
	AI	A	Waldenwood	Sent information and made intial contact. Following up for response	
	AI	A	White Logging	Sent information and made intial contact. Following up for response	
	AI	A	Windemere Park Senior Living	Sent information and made intial contact. Following up for response	
	AI	A	Zaremba Group	Sent information and made intial contact. Following up for response	
Grave Yard					
	SY	C	Zingerman's	9-17-08; Drew sent info, set a meeting for 9/25	
	SY	C	2Mission Design and Development	9-17-08; Drew sent info, requested a meeting, 10-8-08 Follow up meeting	

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	DC	C		9-17-08; Drew received info from Brian on local restaurateurs	
	SY	C		9-18-08; emailed marketing information. Interested in free land deal for 3 story residential.	
	SY	C	Bar Louie	9-24-08; emailed marketing information	
	SY	C	Broker	9-24-08; emailed marketing information, followed up on interest	
	SY	C	Rite Aid	9-24-08; Drew sent additional info to Lou, will follow up	
	SY	C	Broker	9-29-08; Scott met with Michael and Bruce and presented site	
	SY	C	Baseball	10-8-08; Drew followed up on interest with Jim's lead- Brian Parker with potential stadium interest	
	SY	C	Broker	10-8-08; emailed marketing information	

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