2012/13 Recommended Budget Washtenaw County, Michigan

Ways & Means Committee September 21, 2011

Agenda

- Response to the Economic Crisis
- Approach for Balancing the Budget Deficit
- Recommended Solutions
- Budget Summary
- Next Steps

Our Response to the Economic Crisis

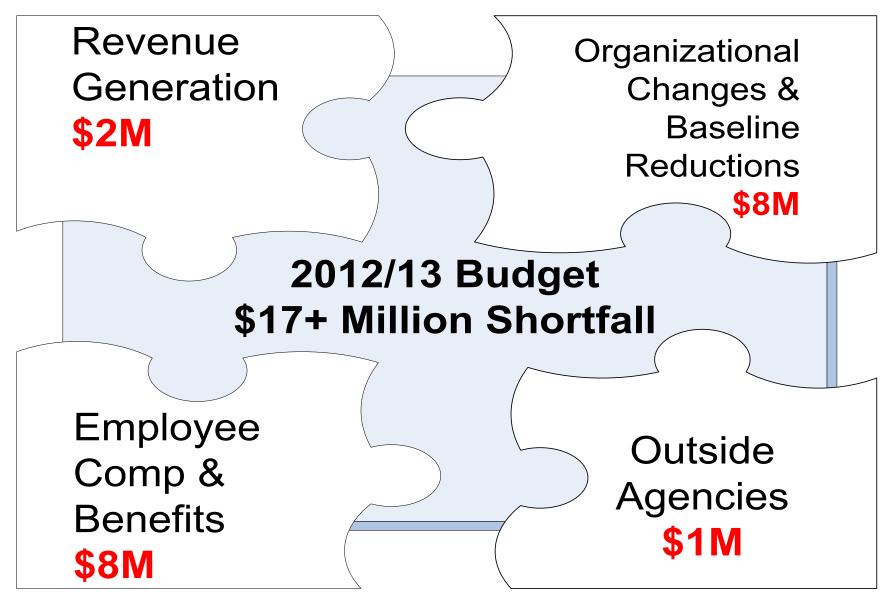
Necessary Response

- Swift and deliberate course of action
- Strategic review of options
- Structural & Non-structural budget decisions
- Communication & engagement at all levels within organization, union partners and with the community

Mission for 2012/13 Budget Process

To provide the best services, the right services, in the most cost effective manner possible

Budget Solutions & Targets



Information Sharing & BOC Input

Preliminary Financial State of County January

Outside Agency Review & Coordinated Funding Process February

Mandated & Non-Mandated Services February

Community & Staff Engagement March

Board Retreat Discussion of Priorities March

Employee Compensation & Benefit Levels March

Equalization Report & CAFR Presentation April

Revised Financial State of County & 1st Quarter Budget May

Outlook

Coordinated Funding Recommendations May

Information Sharing & BOC Input

Full Faith & Credit Policy

Police Services Recommendation

Head Start Program Transition

2nd Quarter Budget Outlook

ETCS/CD/ED&E Reorganization Position Modifications

Outside Agency Allocation-BOC Survey

State of Retirement Funding

Administrator's Recommended Budget

Budget Considerations & Deliberations

June

June/July

July

August

August

August

September

September

September 21 –

November 2

Guidances:Commissioner Input within Recommended Budget

- Support Programs that Help Residents Feel Safe & Secure
- Support Programs that Address the Basic Needs of Children & Families
- Support Programs that Increase Economic Opportunity for Residents
- Integrate Efforts Across Agencies to Meet Strategic Priorities
- Ensure Our Fiscal Responsibility Focusing on Long-Term Institutional Stability

Decision Criteria: Commissioner Input within Recommended Budget

- Impacts & Outcome Drive Investment Priorities
- Services are Delivered Optimally by the Right Provider
- Social & Financial Returns on Investment are Calculated, Articulated & Balanced
- Both Immediate Needs & Root Causes are Strategically Addressed
- Programs are Evidence & Performance Based
- Mandates that Support Outcomes & Impacts are Better Funded

Budget Priorities

- Realistic Long-term Structural Solutions
- Maximize Collaboration Opportunities
- Look at Serviceability Levels
- Reduce the Cost of Doing Business & Become Efficient as Possible
- Define our Core Services & Determine What Services We can No Longer Afford

Recommended Solutions

Budget Solutions / Savings Attained

Total Savings = \$17.5M

Revenue Generation: \$4.1M

Property Tax Revenue (decline was not as steep as anticipated)

Employee Compensation & Benefits: \$4.0M

- Salary & benefit reductions with parity between employee groups
- 90% of our employees have settled labor contracts
 - Michigan Nurses Associations Units I & II
 - Teamsters-Police Officers Association of Michigan Units I & 2
 - American Federation of State County Municipal Employees 2733 Units A, B, C, Juvenile Center & Juvenile Detention & 3052JC—Trial Court Supervisors
- Negotiations are continuing with the remaining unions

Budget Solutions / Savings Attained

Organizational Changes/Baseline Reductions: \$8.2M

- Departmental revenue enhancements for fees & services \$1.6M
- Departmental proposals to reduce expenditures \$4.6M
- Consolidation of Community Development, Economic Development & Energy and Employment Training & Community Services - \$517K
- Significant reductions to county infrastructure allocations \$1.5M

Outside Agency Allocations: \$1.2M

- Dues & Memberships \$454K
- Human Services Children Well-being (including Coordinated Funding allocations)- \$455K
- Special Initiatives \$28oK
- Other Agencies \$50K

Administration / Board of Commissioners

Administration - Recommendation:

- Place Deputy County Administrator on hold vacant status
- Eliminate vehicle used by Deputy
- Reduce continuous improvement funding, operating & parttime temporary budgets

Total Recommended Savings = \$183K FTE hold vacant status = 1.0

Board of Commissioners Recommendation:

 Operating budget reductions to be determined by the BOC for 2013 for a savings of \$31K

Building Inspection/Children Services - Detention

Building Inspection Recommendation:

- No expenditure reduction
- In 2012 will begin to repay its \$891K outstanding debt to Capital Reserves

Children Services - Detention Recommendation:

- Reductions to the education program contract and eliminating the appropriation to the Washtenaw Area Teens for Tomorrow and Neutral Zone for a savings of \$77K
- An additional \$23K may be realized in 2013 if the educational program shifts to a charter school system

Total Recommended Savings = \$100K FTE changes = 0.0

Clerk / Register of Deeds

Recommendation:

- Increased fees & services revenue from growth & the improving property market - \$548K
- Reduction for election expenses during odd years (2013) \$55K
- Position modifications (reclassifications & eliminate positions previously on a hold vacant status)

Total Recommended Savings = \$603K FTE Net Reduction = 2.4

Corporation Counsel/Risk Management

Recommendation:

- Reduce operating budget & attorney fees \$108K
- Reduce legal counsel fees & insurance premiums \$212K

Total Recommended Savings = \$320K FTE changes = 0.0

CSTS/WCHO

CSTS Recommendation:

- Reduce appropriation to the Jail Services Program \$215K
- Eliminate support to J-Port \$189K

WCHO Recommendation:

• Eliminate appropriation to Port - \$226K

Total Recommended Savings = \$630K FTE changes = 0.0

Department of Human Service (DHS)

Recommendation:

- Reduce Child Care Fund expenditures in alignment with reduced spending
- Eliminate appropriation to DHS Board (Child Care Fund revenue will cover)

Total Recommended Savings = \$259K FTE change = 0.0

District Court / Trial Court

District Court Recommendation:

- Lump Sum Reduction of \$293K
- Eliminate 1.0 FTE Deputy District Court Clerk
- Place 2.0 FTE (Attorney/Magistrate & Probation Agent) on Hold Vacant Status

Trial Court Recommendation:

- Lump Sum Reduction of \$300K
- Position modifications TBD

Total Recommended Savings = \$593K FTE Reduction = 1.0 / FTE Hold Vacant Status - 2.0

Environmental/Public Health & Solid Waste

Recommendation:

- Reduce General Fund Appropriation to maintenance of effort levels
- Unfreeze the CAP (Cost Allocation Plan)
- Eliminate the solid waste appropriation

Total Recommended Savings = \$604K FTE change = 0.0

Equalization

Equalization Recommendation:

• Eliminate overtime budget and align operating budget with recent trends - \$4K

Total Recommended Savings = \$4 FTE change = 0.0

Head Start

Head Start Recommendation:

• County withdrawal as the grantee for the program recommended for the 2012/13 (Aug. 1, 2012) - \$360K

Total Recommended Savings = \$360 FTE Reduction = TBD

MSU Extension

Recommendation:

- ACT 88 recommended to fund the Washtenaw County 4-H Program
- Elimination of 2.0 FTE (Customer Service Specialist & Program Coordinator)
- Reduce operating budget for supplies, consultants & contracts, travel & telephone

Total Recommended Savings = \$184K FTE Reduction = 2.0

Public Act 88

Recommendation: 0.05 mills

- Economic Development Activities
 - Ann Arbor Spark \$230K
 - Department of Community & Economic Development \$144K
 - Eastern Leaders Group \$100K
 - Promote Heritage Tourism in Washtenaw County \$52K
 - SPARK East \$50K
 - Food System Economic Partnership (FSEP) \$15K
- Agricultural Activities
 - Washtenaw County 4-H Program \$83K
 - Washtenaw Farm Council- \$15K

Total Recommended Savings = \$689K FTE Changes = 0.0

Support Services

Recommendation:

- Reduced appropriations to 1/8th mill, capital equipment/projects-\$1.5M
- Facilities Management Position modifications, adjust staff methodology to reduce overtime, eliminate on-call shifts, reduce summer interns, reduce utilities & operating budget -\$254K
- Finance reduce operating budget & position modifications (1.5 net reduction in FTE & additional position changes to be determined during the last quarter of 2011) \$200K

Total Recommended Savings = \$2M FTE Reduction = .50

Support Services

Recommendation:

- Human Resources reduce part-time temporary & operating budgets - \$22K
- Information Technology Services 2.0 FTE position eliminations (previously on a hold vacant status), Operating budget reductions for other maintenance changes & shifting to third party support of the County's ERP system - \$77K

Total Recommended Savings = \$99K FTE Reduction = 2.0

Prosecuting Attorney/Public Defender

Prosecuting Attorney Recommendation:

• No reductions recommended at this time

Public Defender Recommendation:

- Eliminate 1.0 FTE Legal Clerk
- Decrease in operating line-items
- Increase in part-time temporary line item

Total Recommended Savings = \$23K FTE Reduction = 7.0

Sheriff's Office

Recommendation:

- Increased revenue opportunities for additional police services contracts, vending/food concessions, new grant opportunities, court security, dispatch & towing services - \$1.0M
- Permanent elimination of 4.0 FTE previous on a hold vacant status
- Net operating expenditure reductions by shifting 2.0 FTE positions to revenue generating status and placing an additional 8.0 FTE on hold vacant status - \$446K

Total Recommended Savings = \$1.4M FTE Reduction = 4.0 FTE Placed on Hold Vacant Status = 8.0

Treasurer's Office

Recommendation:

- Revenue increases for dog licenses & service charges, offset by decreases for deed certifications & interest earnings
- Operational line-item adjustments
- Unfreezing of the CAP for Delinquent Tax and PA 105 Funds
- Charging CAP to property foreclosure funds
- Cover maintenance costs for the BS&A Equalizer.net system out of Tax Foreclosure Restricted Fund

Total Recommended Savings = \$207K FTE change = 0.0

Veteran Services / Water Resources Commissioner

Veteran's Recommendation:

 Position modifications for downgrading 1.0 FTE (Veteran Services Assistant) - \$13K

Water Resources Commissioner Recommendation:

- Place 1.0 FTE Deputy Drain Commissioner on hold vacant status
- Eliminate 1.0 FTE Public Works Senior Clerk Typist
- Reduce revenue due to the lack of construction related activity
- Net savings of \$198K

Total Recommended Savings = \$211K FTE Placed on Hold Vacant Status = 1.0 FTE Reduction = 1.0

Office of Community & Economic Development

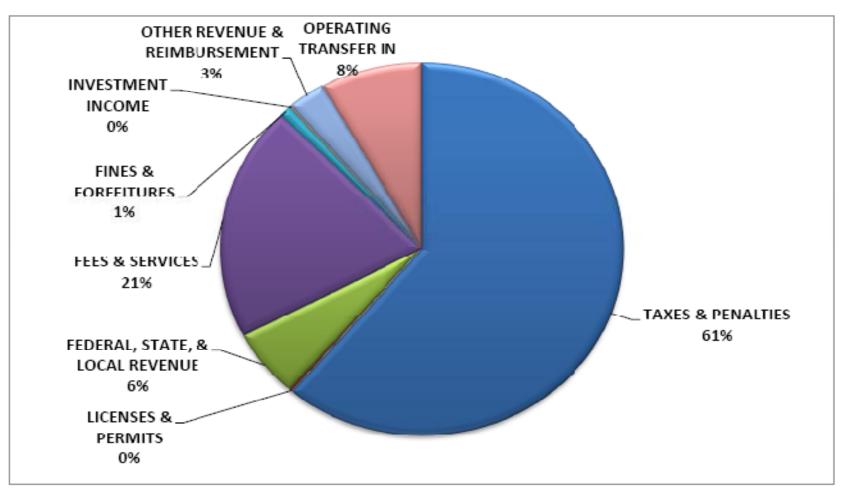
As adopted by the Board the Recommended Budget includes:

 Consolidation of Community Development, Economic Development & Energy and Employment Training & community Services under the Office of Community & Economic Development

Total Recommended Savings = \$517K FTE Reduction = 7.0

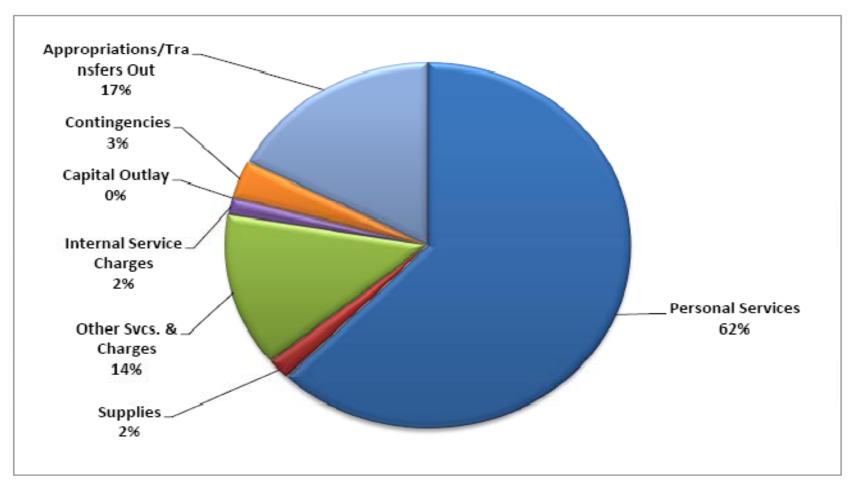
2012 General Fund Revenues by Source

Based on Administrator's Recommendation - Total Budget of \$97,714,410



2012 General Fund Expenditures by Category

Based on Administrator's Recommendation - Total Budget of \$97,714,410



| Washtenaw County Budget | 2012 Recommend | | 2013 Recommend | |
|---------------------------------|-------------------|------|-------------------|------|
| REVENUES: | | | | |
| Taxes & Penalties | 59,766,404 | 61% | 58,571,716 | 60% |
| Licenses & Permits | 195,012 | 0% | 195,012 | 0% |
| Federal, State & Local Revenues | 5,778,414 | 6% | 5,805,517 | 6% |
| Fees & Services | 19,916,915 | 20% | 20,160,884 | 21% |
| Fines & Forfeits | 1,012,100 | 1% | 1,012,100 | 1% |
| Interest Income | 100,000 | 0% | 100,000 | 0% |
| Other Revenue | 2,950,169 | 3% | 5,876,774 | 6% |
| Transfers In | 7,995,396 | 8% | 5,215,527 | 5% |
| TOTAL REVENUES | 97,714,410 | 100% | 96,937,530 | 100% |
| EXPENDITURES: | | | | |
| Personal Services | 60,868,858 | 62% | 63,334,005 | 65% |
| Supplies | 1,778,375 | 2% | 1,634,675 | 2% |
| Other Svcs. & Charges | 13,256,426 | 14% | 13,249,185 | 14% |
| Internal Service Charges | 1,452,351 | 1% | 1,538,641 | 2% |
| Capital Outlay | 88,625 | 0% | 88,625 | 0% |
| Debt Service | - | 0% | - | 0% |
| Contingencies | 3,251,936 | 3% | 350,000 | 0% |
| Appropriations/Transfers Out | 17,017,839 | 17% | 16,742,399 | 17% |
| TOTAL EXPENDITURES | 97,714,410 | 100% | 96,937,530 | 100% |

September 21, 2011 Position Grid Demographics

| | Create | Eliminate | Place on H/V | Remove H/V | Net | Vacant | Filled * |
|---|--------|-----------|--------------|------------|--------|--------|----------|
| AFSCME Unit A | | 5.00 | | | -5.00 | 4.00 | 1.00 |
| AFSCME Unit B | 1.00 | 11.00 | | | -10.00 | 7.00 | 4.00 |
| District Court-Clerical Unit | | 1.00 | | | -1.00 | 1.00 | 0.00 |
| District Court-Supervisors & Probation Agents | | | 1.00 | | -1.00 | 0.00 | 1.00 |
| Non-Union Employees | 4.50 | 6.36 | 2.00 | 1.64 | -2.22 | 3.36 | 5.00 |
| POAM-312 | | | 3.00 | | -3.00 | 0.00 | 3.00 |
| POAM-Non 312 | | 4.00 | 5.00 | | -9.00 | 9.00 | 0.00 |
| PDA (Public Defenders Association) | | 1.00 | | | -1.00 | 1.00 | 0.00 |
| | | | | | | | |
| Totals | 5.50 | 28.36 | 11.00 | 1.64 | -32.22 | 25.36 | 14.00 |

^{*} These positions are planned vacancies through retirements and/or bumping into other positions.

Please note: the amounts shown above do not include position changes reflected in the CSTS or Public Health 2011/12 budget resolutions

| Washtenaw County General Fund | 2012 | 2013 | 2014 | 2015 |
|---|--------------|------------------|------------------|------------------|
| 2012/13 Recommended Budget | Recommended | Recommended | Projected | Projected |
| As of September 2011 | Budget | Budget | Budget | Budget |
| | | | | |
| REVENUES: | | | | |
| Taxes & Penalties | \$59,766,404 | \$58,571,716 | \$58,571,716 | \$58,571,716 |
| Licenses & Permits | \$195,012 | \$195,012 | \$195,012 | \$195,012 |
| State & Local Revenues | \$5,778,414 | \$5,805,517 | \$5,805,517 | \$5,805,517 |
| Fees & Services | \$19,916,915 | \$20,160,884 | \$20,160,884 | \$20,160,884 |
| Fines & Forfeits | \$1,012,100 | \$1,012,100 | \$1,012,100 | \$1,012,100 |
| Interest Income | \$100,000 | \$100,000 | \$100,000 | \$100,000 |
| Other Revenue | \$2,950,169 | \$5,876,774 | \$1,950,219 | \$1,950,219 |
| Transfers In | \$7,995,396 | \$5,215,527 | \$1,180,054 | \$1,180,054 |
| TOTAL REVENUES | \$97,714,410 | \$96,937,530 | \$88,975,502 | \$88,975,502 |
| % of revenue change over the prior year | 3.71% | -0.80% | -8.21% | 0.00% |
| EXPENDITURES: | | | | |
| Personal Services | \$60,868,858 | \$63,334,005 | \$65,865,984 | \$68,541,196 |
| Supplies | \$1,778,375 | \$1,634,675 | \$1,809,387 | \$1,686,871 |
| Other Services & Charges | \$13,256,426 | \$13,249,185 | \$1,409,590 | \$13,662,183 |
| Internal Service Charges | \$1,452,351 | \$1,538,641 | \$1,639,722 | \$1,745,857 |
| Capital Outlay | \$1,432,331 | \$1,338,641 | \$1,039,722 | \$88,625 |
| Contingencies | \$3,251,936 | \$350,000 | \$350,000 | \$350,000 |
| Appropriations/Transfers Out | \$17,017,839 | · · · | \$17,438,472 | \$17,654,334 |
| Appropriations/ transfers Out | \$17,017,659 | \$16,742,399 | \$17,436,472 | \$17,054,554 |
| TOTAL EXPENDITURES | \$97,714,410 | \$96,937,530 | \$100,601,780 | \$103,729,065 |
| % of expenditure change over the prior year | -5.27% | -0.80% | 3.78% | 3.11% |
| PROJECTED DEFICIT | \$0 | \$0 | (\$11,626,278) | (\$14,753,563) |
| Deficit as % of Total Revenue | 0.00% | 0.00% | -13.07% | -16.58% |

Next Steps

Next Steps to Adopt the Budget

- Continue Dialogue with Unions
- > Infrastructure/Space Plan Presentation on October 6th
- Commissioner Questions & Requests for Additional Information
- Public Hearing on Budget October 19th
- 3rd Quarter 2011 Budget Outlook November 2nd
- BOC Review until Desired Budget Adoption on November 16th